

NEWS FOR IMMEDIATE RELEASE

Date: 5 April 2016

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Hinkle's Prime Cut Angus Proves a Steady Market for Superior Genetics Monday, March 21, 2016

Seedstock producers across America typically plan at least two years in advance before the gavel falls to actually sell an animal in an annual sale event. As we all know, a lot can change in two years. However, the recipe for a sustainable seedstock operation seems to be consistency, quality and integrity. The 14th Annual Hinkle's Prime Cut Angus Sale is in the books. The level of continued acceptance, as illustrated by the high percentage of repeat customers, is a testament to the Hinkle family. Their focus and discipline result in a high quality and consistent product.

Lot 1, HPCA Dominant, had been the topic of conversation among the bull buyers throughout the morning. This GAR Prophet son earned a top 1% ranking in Method Genetics indexes for MPI, QPI and ROI. His +11 CED, top 1% for WW, YW and \$Beef place him among the breed's elite young sires. Dominant sold to Jeff Gower's Soaring Eagle Farms, Springfield, Mo. for \$52,000. Gower continued to add to the Soaring Eagle herd sire battery with his purchase of the second high selling bull from the impressive pen of yearlings. Lot 41, HPCA Prime, is an GAR Early Bird son out of HPCA Prophet A13, who also was the second high selling donor! Prime, like his sire, is off the charts for marbling and ribeye. Gower had the winning bid of \$50,000. Soaring Eagle proved to be tough bidder competition throughout the day. Gower purchased Lot 2 for \$28,000 and struck again to win the bid on Lot 42, a yearling GAR Sunrise son, for \$17,000.

Ernie Callison, Callison Angus, Welch, Okla., outlasted the competition to own Lot 47, HPCA Prophet 75, for \$9,000. The sale was steady at \$9,000 with interested bull buyers. Three more 16-18 mo. old bulls and one yearling sold in the \$9,000 range. Lot 3 sold to Daryl Shields, Lindsborg, Kan. for \$9,000. Lots 4 and 7 sold to Soaring Eagle Farms, and Lot 5 sold to Monte Ethington, Haley Fairway Farm, Rusk, Texas. Brian Comstock, Fort Scott, Kan., purchased Lot 15 at \$9,000. Soaring Eagle also purchased Lot 43 out of the yearling group for \$9,000.

Strong demand continued for the bull offering as long time customers and friends Virgil Ast, Nevada, Mo., and Randy Browning, Appleton City, Mo., made purchases of Lot 16 and 46 for \$8,500 respectively.

With little deviation in the demand for bulls, six bulls sold for \$8,000. Lots 6, 17, 24, 28, 50, 55 sold to Scott Casey, Eldorado Springs, Mo.; Green Valley Ranch, Rockville, Mo.; Tidwell Angus Farm, Phil Campbell, Ala.; Derek Engemann, Appleton City, Mo.; Rory Zutavern, Dunning, Neb.; Todd Murray, Neosho, Mo., respectively.

The female portion of the sale set a strong pace and the demand continued until the final female passed through the gate. Lot 122, HPCA Sunrise 9022 was the high selling female. This outstanding donor possesses elite genetics. Sawyer Creek Ranch, Strafford, Mo., outlasted the competition to own 9022 for \$60,000. Marisa Leavitt, Springfield, Mo., had the winning bid on Lot 125, HPCA Prophet A13 for \$30,000. A13 is a daughter of 9320, the \$77,500 sale highlight

from our 2015 sale. A few minutes before A13 entered the ring, her son, Lot 41, was the second high selling bull of the day! Leavitt added to her impressive purchases with Lot 142, a tremendous Composure daughter with top Method Genetics percentiles for MPI, QPI and ROI, at \$24,000. Sawyer Creek Ranch won the bidding race for Lot 124 donor, selling for \$23,000. Leavitt struck again with her bred heifer purchase of Lot 144 for \$22,000.

Two bred heifers, Lots 137 and 140, sold for \$20,000 to Josh Lundberg, Fort Scott, Kan., and Marisa Leavitt respectively. Sawyer Creek Ranch paid \$20,000 to own the Lot 126 donor. The competition between Sawyer Creek Ranch and Marisa Leavitt continued throughout the afternoon, with each adding Lot 138 and 139 bred heifers to their purchases for \$18,000 each.

Leavitt purchased Lot 145 bred heifer for \$13,000. Richie Longanecker, Big Timber Cattle Co., Lithia, Fla., chose Lot 123 to add to Florida operation's donor battery for \$12,000. Leavitt and Sawyer Creek added \$10,000 purchases of Lots 154 and 128 respectively.

Three females sold in the \$9,000 range. Cooperator and friend Rob Barrett, Red Rock Angus, Nevada, Mo., purchased Lot 150. Todd Creason, Carrollton, Mo., won the bidding race for Lots 141 and 146 at \$9,000.

Todd Creason added to his load with Lots 136 and 143 on a winning bid of \$8,500 each. Red Rock added Lot 149 to their purchases for \$8,000. Josh Worthington, Worthington Angus, Dadeville, Mo., and Todd Creason added Lot 127 and 148, respectively, to their purchases for \$8,000 each.

At the conclusion of the rapid fire auction, 78 buyers made investments in Hinkle's Prime Cut Angus genetics.

Volume Bull Buyers: Soaring Eagle Farms, Springfield, Mo.; Arnold Brothers Livestock, Walker, Mo.

Volume Female Buyers: Todd Creason, Carrollton, Mo.; Kirk Diekmann, Lee Summit, Mo; Sawyer Creek Ranch, Strafford, Mo.

Sale Total & Averages

67 16-18 month old bulls	\$435,000	\$6,493
39 Yearling bulls	\$259,000	\$6,641
106 Registered Bulls	\$694,000	\$6,547
11 Donors	\$185,500	\$16,864
2 Bred cows	8,750	4,375
54 Bred heifers	408,750	7,569
20 Open heifers	67,000	3,350
87 Total Registered Females	\$670,000	\$7,701
193 Total Lots	\$1,364,000	\$7,067